



# *Introduction to* ***GAS HEAT PUMPS*** *technology*

# ***GAS HEAT PUMPS Technology***

## **ONE SYSTEM – MANY ADVANTAGES**



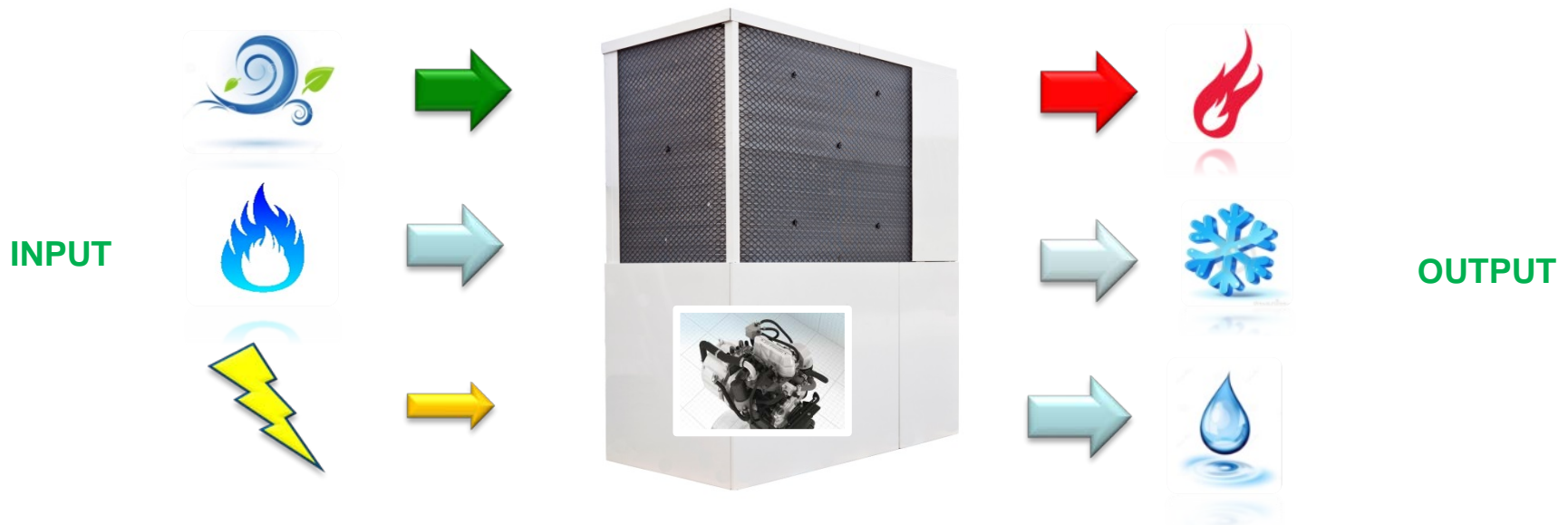
**GAS HEAT PUMP**

# ***AMISRA GAS HEAT PUMP***

## ***How it works***

The Gas Heat Pump (GHP) is a compression heat pump driven by a gas combustion engine

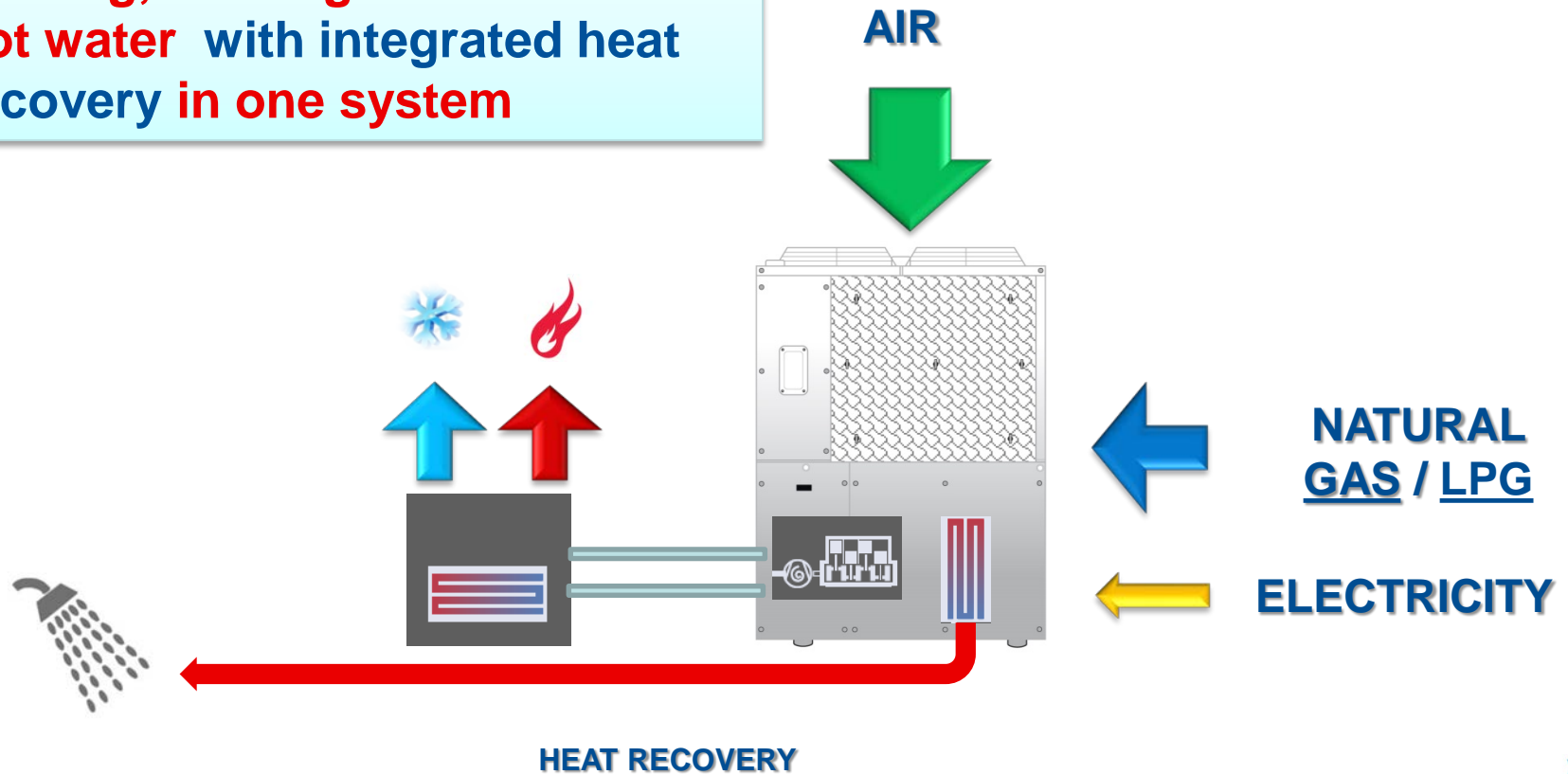
GHP uses the renewable energy of **air** + primary energy (**NG or LPG gas**) to provide heating, cooling and domestic hot water.



# ***GAS HEAT PUMP***

## ***Integrated solution***

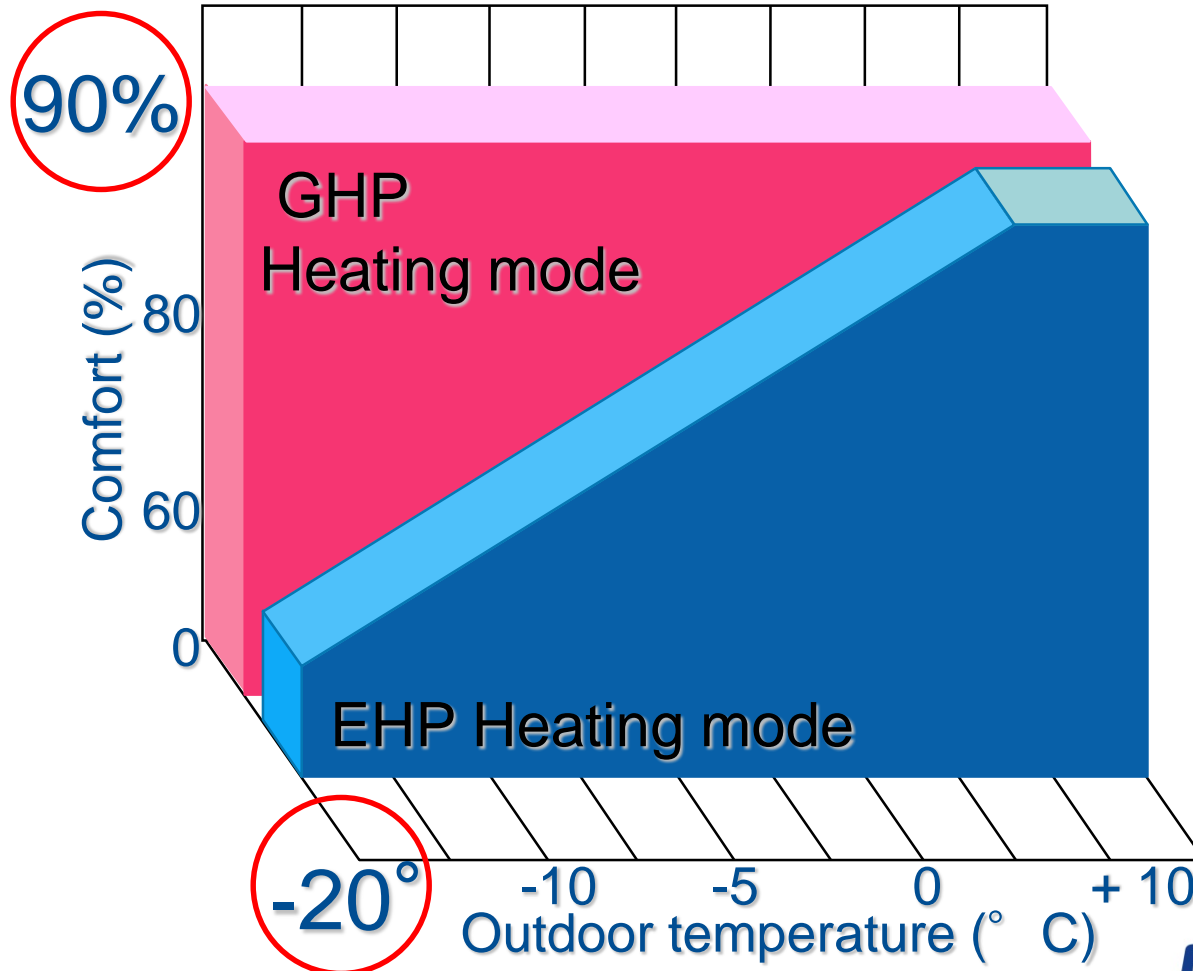
**Heating, Cooling and domestic hot water with integrated heat recovery in one system**



# ***GAS HEAT PUMPS***

## ***Heat recovery***

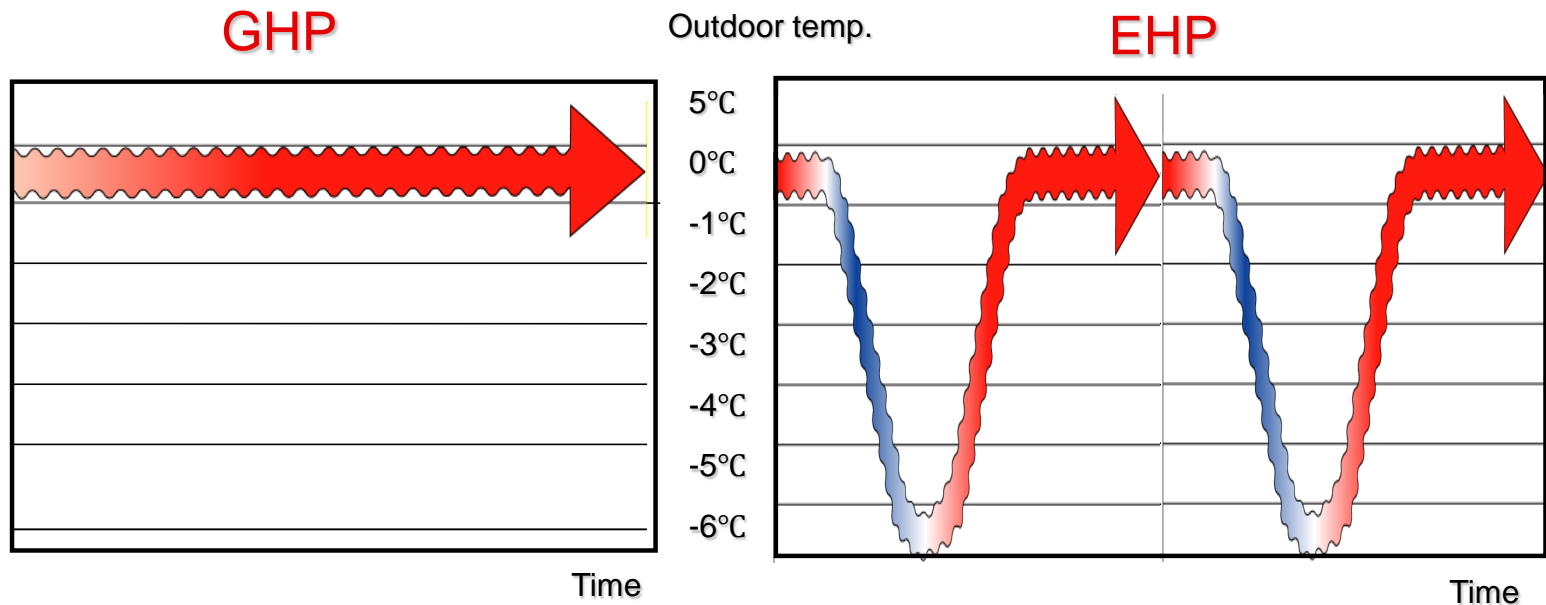
### CONSTANT HEATING CAPACITY AT LOW TEMPERATURES



# ***GAS HEAT PUMPS***

## ***Heat recovery***

### **REDUCED NUMBER OF DEFROST CYCLES**



**Defrost may occur in case of strong humidity area**

**Reduced comfort because of the cycle inversion**

# *Product line up*

6,5-8-10TON



8-10-13 HP

22,4-28-35,5kW cooling

12-15-20TON



16-20-25 HP

45-63-71 kW cooling  
Combination Multi: up to 160 kW

# ***GHP***

## ***Small sizes - performances***



	6,5 TON	8TON	10TON
Cooling capacity	22,4 kW	28 kW	35,5 kW
Heating capacity	25 kW	31,5 kW	40 kW
Fuel consumption	15 – 15,9 kW (1,59 – 1,68 m³/h)	19,2 – 20,3 kW (2,03 – 2,15 m³/h)	26,4 – 27 kW (2,79 – 2,86 m³/h)
GUE cooling*	1,49	1,46	1,34
GUE heating*	1,57	1,55	1,48
W-kit recovery	8 kW	10 kW	13,5 kW
GUE cool. + W-Kit*	1,99	1,96	1,84
GUE heat. + W-Kit*	1,82	1,80	1,73





# ***GHP***

## ***Big sizes - performances***



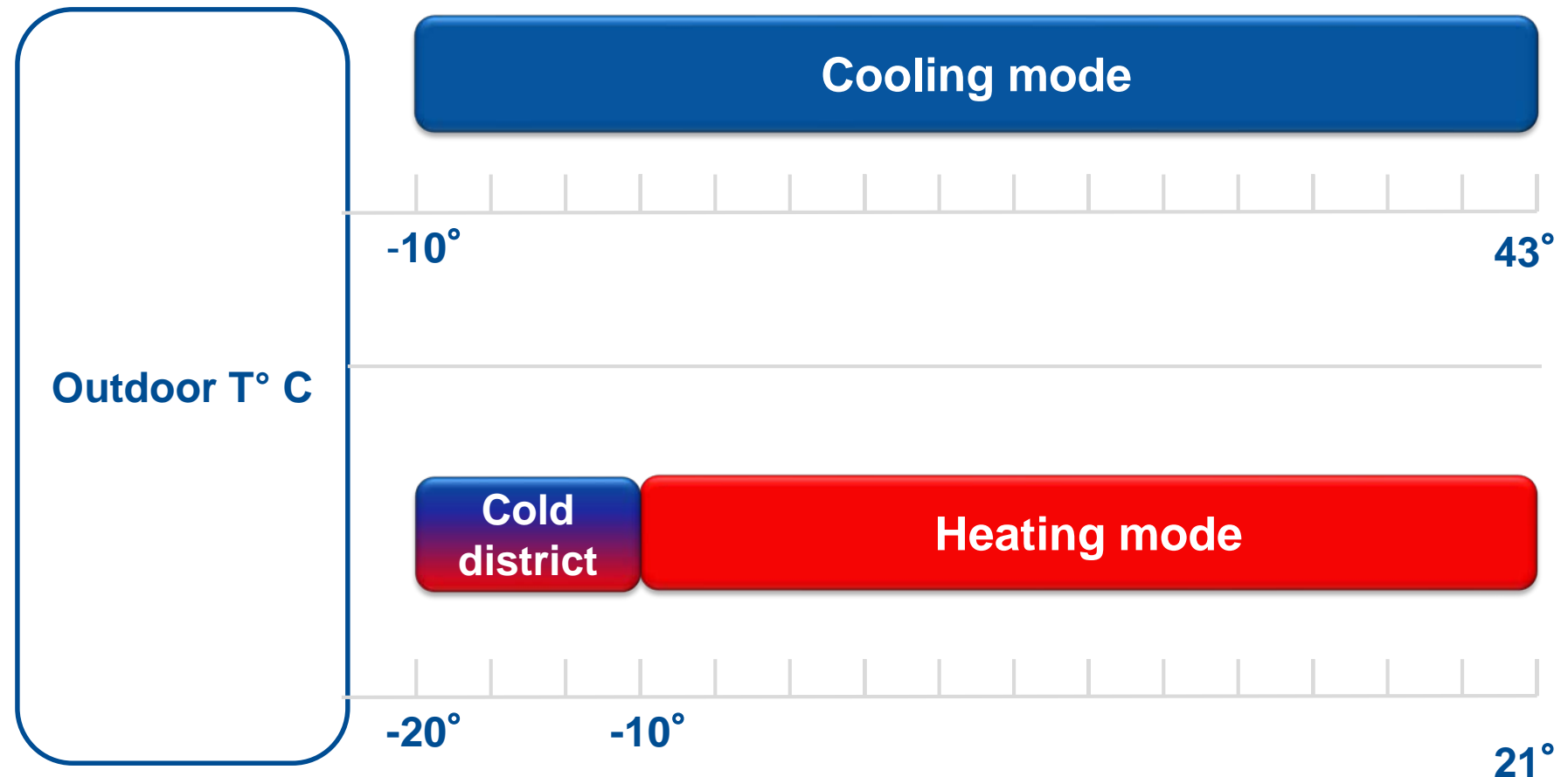
	<b>12TON</b>	<b>15TON</b>	<b>20TON</b>
Cooling capacity	45 kW	56 kW	71 kW
Heating capacity	50 kW	63 kW	80 kW
Fuel consumption	31 – 31,7 kW (3,28 – 3,35 m3/h)	40,7 – 42 kW (4,31 – 4,44 m3/h)	55,1 – 53,6 kW (5,83 – 5,67 m3/h)
GUE cooling*	1,45	1,38	1,29
GUE heating*	1,58	1,50	1,49
W-kit recovery	16,5 kW	20 kW	25 kW
GUE cool. + W-Kit*	1,95	1,88	1,79
GUE heat. + W-Kit*	1,83	1,75	1,74





# ***GHP***

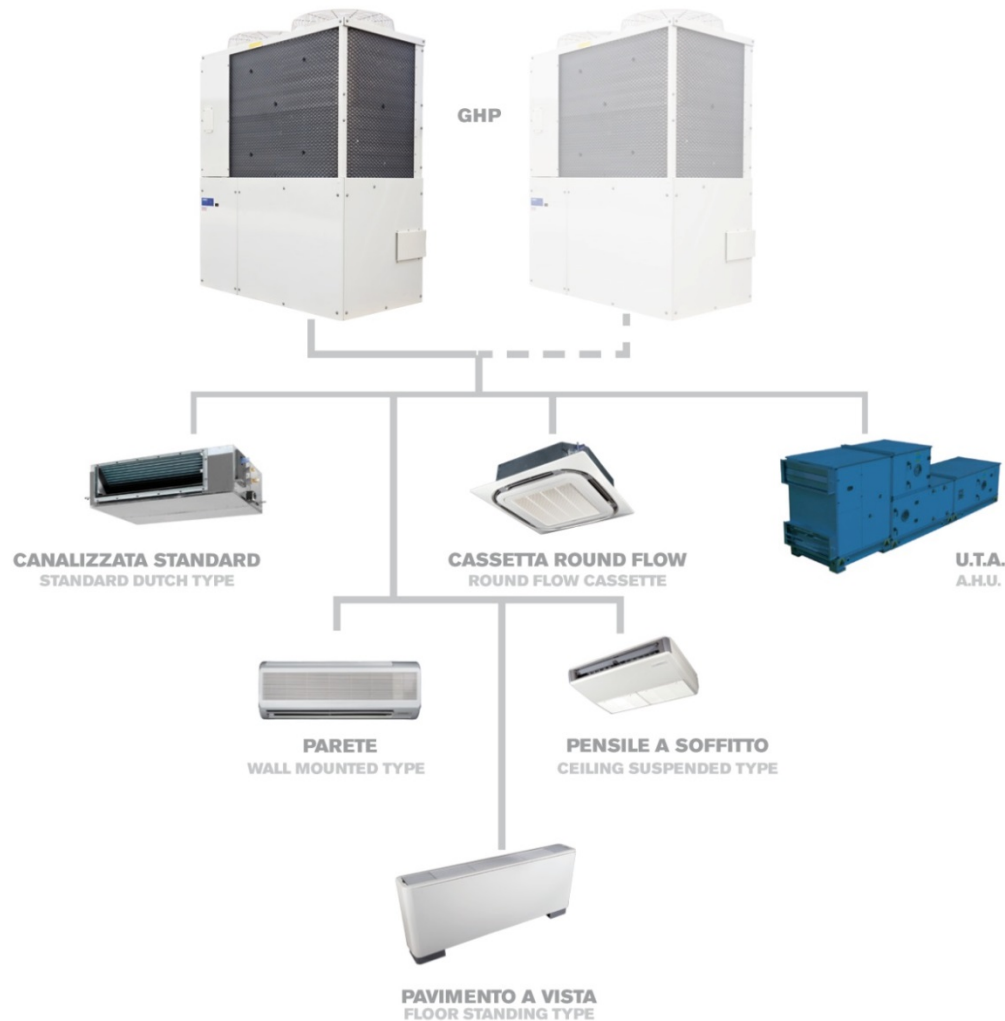
## ***Outdoor temperature operation range***





# ***GHP***

## ***Direct expansion layout***



**LAYOUT  
EXAMPLE**

VRV/VRF system  
type



# ***GHP***

## ***Indoor units line up***



**4-way cassette  
60 x 60**



**4-way round flow  
cassette**



**Ceiling  
suspended**



**Slim  
concealed  
ceiling unit**



**2-way  
cassette**



**1-way cassette**



**Wall mounted**



**Standard duct type**



**Floor  
standing**



**VAM**



**VKM**



**Hotel duct type**



**High static  
pressure duct type**

# ***GHP Controllers***



**Standard  
wired  
controller**



**Infrared  
wireless  
controller**

**I-Touch  
Manager**



**Wall built-in  
controller**



**Wall built-in  
simplified  
controller**



**Standard central  
controller**



**I-Touch  
Controller**



**Central  
ON/OFF  
controller**



**Weekly Timer**



# ***GHP***

## ***Air to water layout: Yoshi AWS features***



**LAYOUT  
EXAMPLE**

Air-to-Water  
distribution

# GHP

## *Air to water layout: Yoshi AWS features*

### AWS is a sophisticated heat exchanger AIR to WATER:

- Modulating refrigerant capacity according to building demand through the return water T° on the primary circuit.
- Built-in pump control (only for single AWS)
- Built-in antifreeze protection, flow and pressure switches
- Built-in timer
- Electronic expansion valve



**CONSTANT WATER FLOW  
RATE**

### AWS TWIN:

- Same single AWS settings and dimensions
- One device can provide up to 150 kW heating - 126 kW cooling
- Reduced installation spaces and costs
- Only for GHP big sizes combi (16-20-25hp)

# ***GHP***

## ***Air to water layout: Yoshi AWS features***

### **DIGITAL INPUTS:**

- GHP ON-OFF mode setting
- HEATING/COOLING mode setting



### **ANALOGUE INPUTS:**

- setpoint T° regulation with 4-20mA signal
- capacity management with 4-20mA signal

### **DIGITAL OUTPUTS:**

- alarms/errors status

### **COMMUNICATION PROTOCOL:**

- ModBus RTU



# ENERGY ANALYSIS

## Heat pumps comparison

$$\eta_{EU} = 40\%$$

$$\text{If } f_{\text{Prim,EL}} = 2,5 \text{ (EU)}$$

$$\text{GUE} = \frac{\text{COP}}{f_{\text{Prim,EL}}}$$

$\eta_{EU}$  = EU Power Plant average efficiency

$f$  = EU Primary energy factor

- After converting the heat pump consumption into primary energy, you can proceed to the calculation of heat pump energy performance.

$$\text{Ex. VRF COP} = 3,5 \rightarrow \frac{3,5}{2,5} = 1,4 \text{ VRF GUE}$$

- At this point we can compare two heat pumps run on different sources (natural gas, electricity, etc ...)

# SYSTEMS COMPARISON

## Aisin GHP performances table - AWS

AWGP450E1					
Cooling mode					
	Capacity (kW) E	Consumption (kW) E	GUE E	W-kit (kW)	GUE E Total
30%	14,1	9,9	1,43	4,94	1,93
50%	20,7	15,1	1,37	7,55	1,87
70%	28,9	21,7	1,33	10,85	1,83
100%	41,5	32,0	1,30	16,00	1,80

conditions
external T°C = 35°C DB (dry bulb)
water T°C = 7°C WB

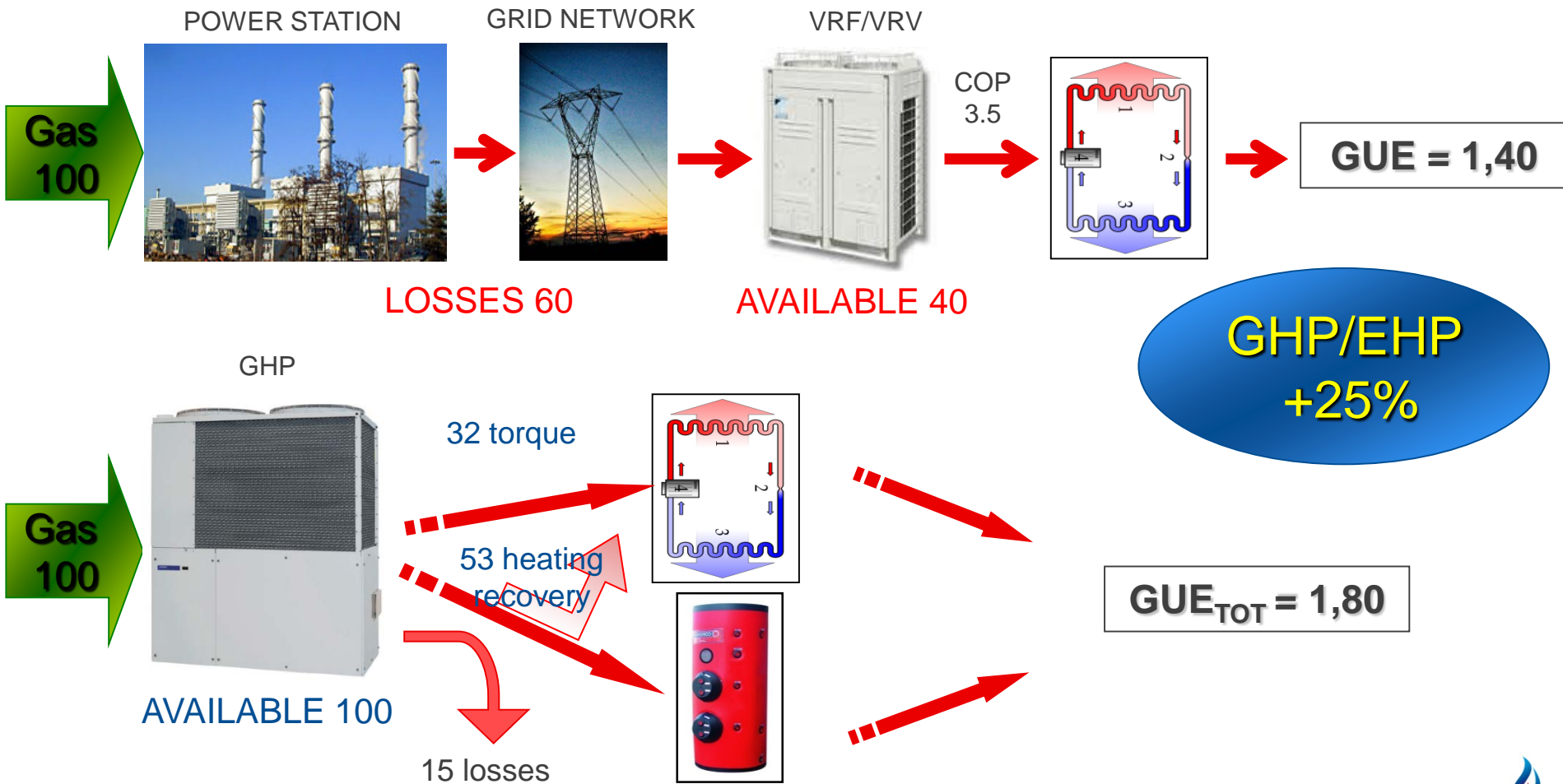
**W-kit contributes to enhance  
GHP performances**

AWGP450E1					
Cooling mode					
	Capacity (kW) E	Consumption (kW) E	GUE E	W-kit (kW)	GUE E Total
30%	14,7	7,2	2,04	3,60	2,54
50%	21,9	11,9	1,84	5,95	2,34
70%	31,0	18,2	1,70	9,10	2,20
100%	44,0	27,2	1,62	13,60	2,12

conditions
external T°C = 27°C DB (dry bulb)
water T°C = 7°C WB

# ***GAS HEAT PUMP***

## ***GUE vs COP***



# ***SYSTEMS COMPARISON***

## ***EU regulations and technical standard***

conditions
external T°C = 35°C DB (dry bulb)
water T°C = 7°C WB

conditions
external T°C = 27°C DB (dry bulb)
water T°C = 7°C WB

Outdoor T°C: +35°C, +27°C

and

Water T°: +7°C

Are conditions set by the following **European Regulations**:

### **- Ecolabel 811/2013**

Commission Regulation (EU) No. 811/2013 of the Commission of February 18, 2013 as far as labeling is concern of energy equipment for space heaters and combination heaters, sets of equipment for space heating, devices for temperature control and solar devices and sets of combination heaters, devices for temperature control and solar devices that define the energy class of the appliance.

### **- Ecodesign 813/2013**

Commission Regulation (EU) No. 813/2013 of the Commission of 2 August 2013, laying down rules for the implementation of Directive 2009/125 / EC of the European Parliament and of the Council on the specific eco-design requirement of space heaters and combination heaters.

### **EU technical standard for GHP: EN 16905**

In the GHP total energy efficiency calculations, the technical standard considers also the engine thermal recovery.

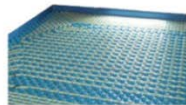
This recovery contributes to increase GHP energy efficiency and it's available during year round in different percentages.

# ***GHP***

## ***W-kit: free Domestic Hot Water***



GHP



PAVIMENTO RADIANTE  
UNDERFLOOR HEATING



U.T.A.  
A.H.U.

WKIT ensures high performances at different loads

The heat is fully recovered (only for gas engine driven heat pumps)

The recovered heat can be used for:

Free domestic hot water

Buildings heating

Air Handling Unit post-heating

# ***GHP***

## ***Hot sanitary water production (lt/min)***

	IN/OUT (T°C)				
	55/60	50/60	40/60	30/60	20/60
<b>WKIT - 8HP</b>	23,0	11,5	5,7	3,8	2,9
<b>WKIT - 10HP</b>	28,7	14,4	7,2	4,8	3,6
<b>WKIT - 13HP</b>	37,4	18,7	9,3	6,2	4,7
<b>WKIT - 16HP</b>	46,0	23,0	11,5	7,7	5,7
<b>WKIT - 20HP</b>	57,5	28,7	14,4	9,6	7,2
<b>WKIT - 25HP</b>	71,8	35,9	18,0	12,0	9,0



***GHP strong points***



# ***GHP***

## ***High Seasonal Performances***

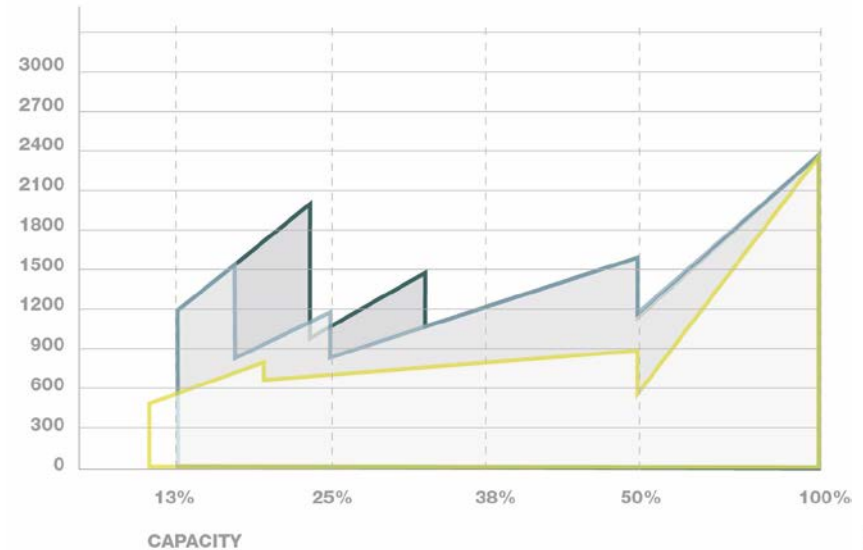
- Variable capacity scroll compressors
- Wide engine modulation range (2800 down to 600 rpm)
- Higher performances at partial loads
- Total energy recovery



**High Seasonal GUE**

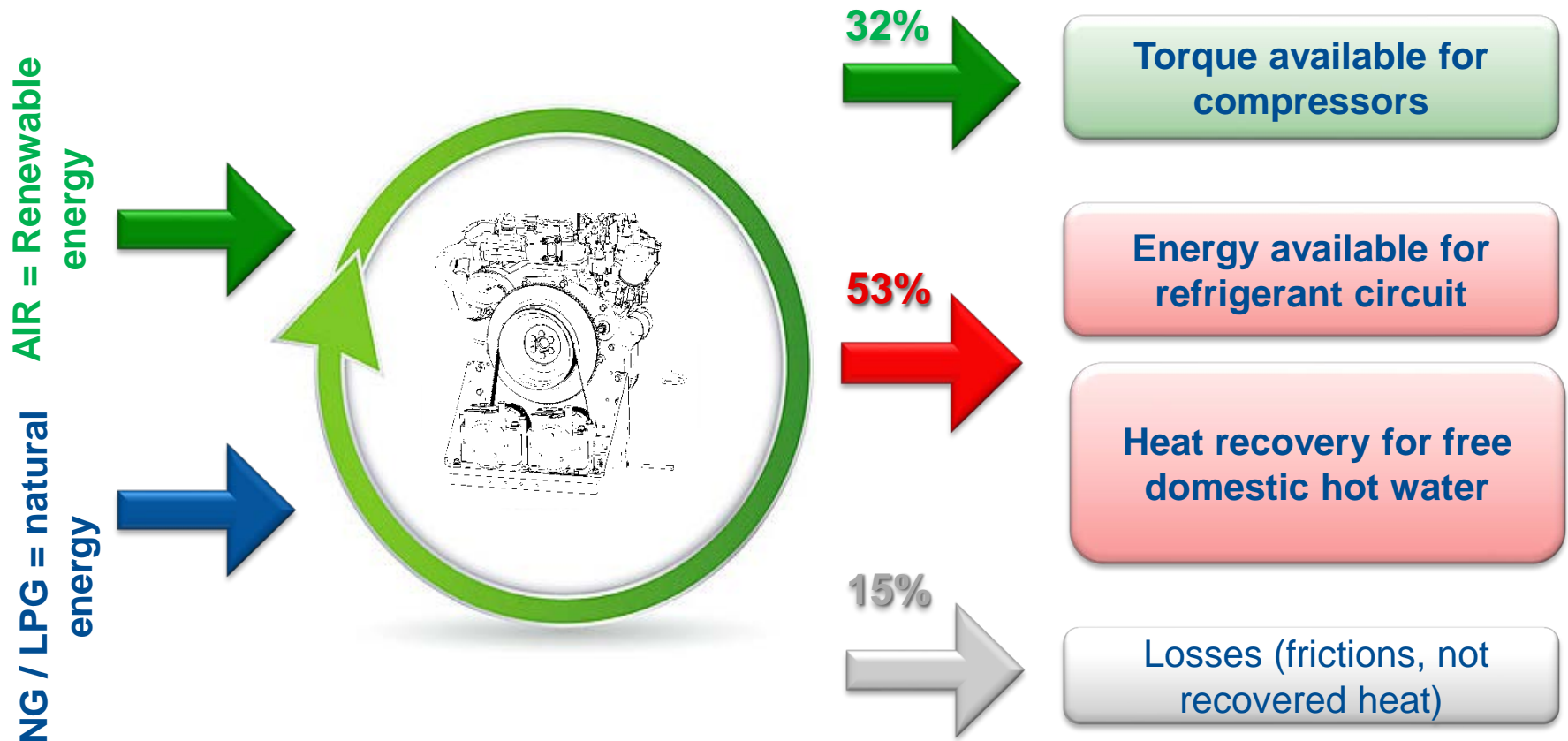


ENGINE SPEED





# ***GHP Total energy recovery***



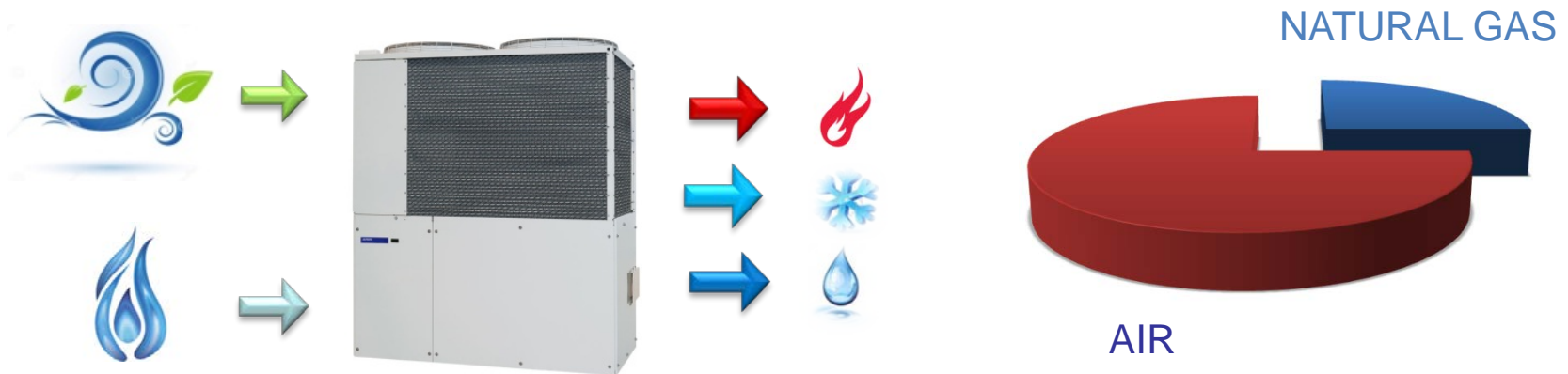


# ***GHP***

## ***Use of air as renewable source of energy***

**EU DIRECTIVE 2009/28/CE declares that  
aerothermal energy is a renewable source of energy**

**Aisin GHP uses aerothermal energy**

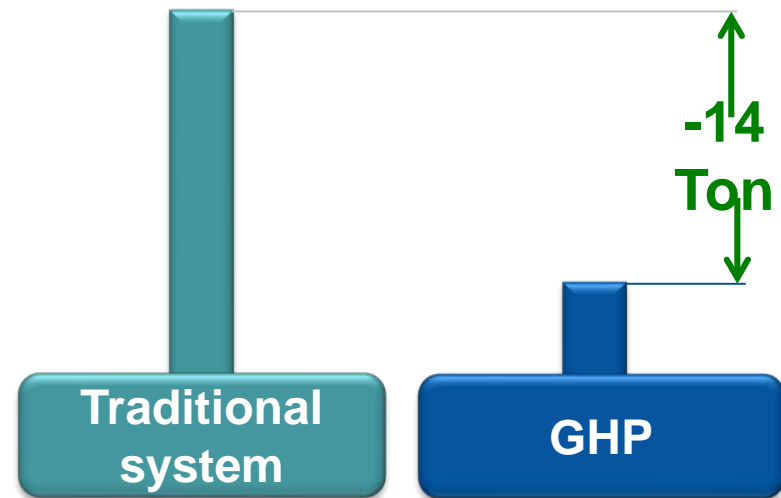




# ***GHP***

## ***Reduction in CO<sub>2</sub> emissions***

- GHP reduces CO<sub>2</sub> emissions up to 40% when compared to traditional systems
- 1 year = up to 17 Ton of CO<sub>2</sub> savings
- AISIN GHPs running in Europe = more than 68.000 Ton of CO<sub>2</sub> savings/year





# ***GHP***

## ***Higher building efficiency rating***

- Higher seasonal performances
- Possible use of aerothermal energy as renewable quota  
(according to local standards)
- Reduced defrost cycles
- Free production of domestic hot water (heat recovery)
- Very low electric consumptions  
(1/10 compared to electric VRV)

**Low primary energy consumption**

**Low running costs**



**GHP allows you to improve buildings energy class → increased building value on real estate market**

# ***GHP***

## ***Low running costs***

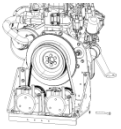
### **LOW RUNNING COSTS DUE TO**



**Use of aerothermal energy**



**Low primary energy consumption**



**Refrigerant flow management through variable engine speed  
and variable compressors capacity**



**No need of expensive power sub-station installation**



**Engine cooling and exhausts heat recovery**

# ***EASY and LOW COST MAINTENANCE***

## ***GUARANTY TECHNICAL SUPORT 24/7***

**EASY  
MAINTENANCE!**

**30,000 hours: oil change**

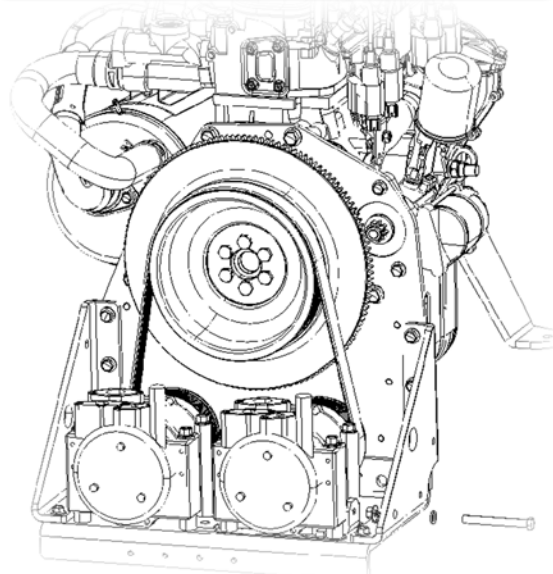
**MARKET  
LEADER!**

**Air filter**

**Spark plugs**

**Oil filter**

**Compressors  
belt**



**10,000 hours: oil top-up**

# *Eco Label and Eco Design*

*EU dir. 811/2013 and 813/2013*

**Aisin Air-to-Water line up are  
in compliance with European  
Directives standards.**



A<sup>+</sup>




# Return On Investment


## 80 TON GHP

Annual electricity fixed costs	€ -	€ -	€ -	€ -	€ -	€ -	€ -
Annual maintenance costs	€ 1.445,4	€ 317,3	€ -	€ 1.762,7	WRITE BELOW	WRITE BELOW	WRITE BELOW
Fill in manually maintenance costs	€ 2.000,00	€ 500,00		€ 2.500,0			
Cost of electricity consumption:							
Total cost electr. consumption	2.568	1.165		1.786,8			24.516,3
Cost of gas consumption:							
Total costs of gas consumption	2.568	1.165		13.493,2			5.108,0
TOT. ANNUAL WORKING HOURS	3.733						
TOT. ANNUAL RUNNING COSTS				€ 17.042,7			32.124,4
ANNUAL CO2 PRODUCTION (fuel+electrical) in Tn				91,0			126,1

- Payback -

Initial cost difference	€		45.300,00
-------------------------	---	--	-----------

	CO2 SAVINGS / YEAR	Tn	-35
	CO <sub>2</sub> savings/year compared to competitor's system	%	-28%
	Payback in €	€	15.082
	Payback time	%	47%
	Primary Energy Savings	Years	3,00
		kWh	181.309

	CO2 SAVINGS / YEAR	Ton.	-71
	Tot. energy recovery/year	kWh	167.989
	Economic savings [€] /year with W-KIT	€	20.878
	Payback time with W-KIT	%	55%
	Primary Energy Savings	Years	2,17
		kWh	363.906

Software developed by

**TECNOCASA**  
CLIMATIZZAZIONE

Sole European Distributor **AISIN**  
Gas Heat Pump (GHP) / Microcogenerator (MCHP)

Version 2.09 S EN

28/04/17



# ***SYSTEMS COMPARISON***

## ***Alternative solutions?***

### **BOILER + CHILLER**



- Low energy efficiency
- High electric demand and high primary energy consumption
- Boiler room necessary
- Only air-to-water layouts

### **ELECTRIC HEAT PUMP**



- High primary energy consumption
- Performances losses (up to 35%)
- System oversizing to ensure building demand
- High electricity demand
- Frequent defrost cycles

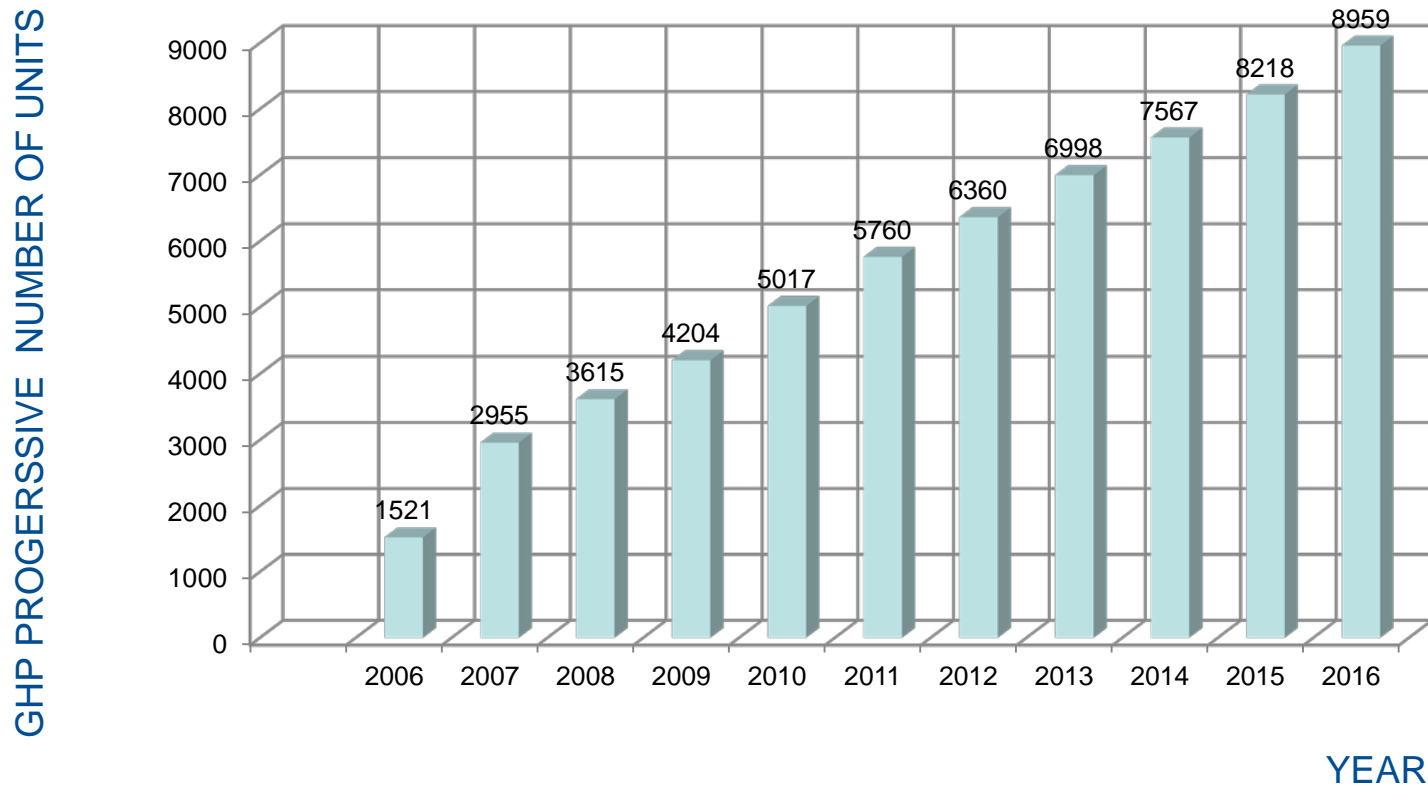
### **ABSORPTION HEAT PUMP**



- Energy performances in cooling mode dramatically drop off
- No reliable system
- High noise levels
- Unit stops for seasonal switch mode (heating to cooling and vice-versa)
- Huge installation spaces needed, evaporative tower

# ***EUROPEAN GHP MARKET***

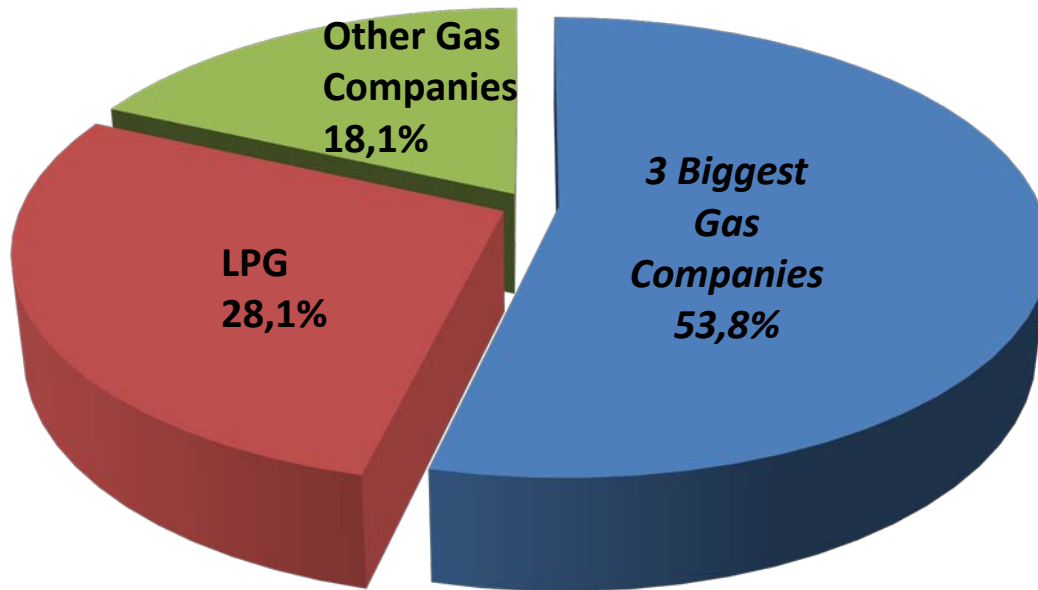
## ***Sales q.ty 2006-2016***



Source: GHP Japanese consortium  
4 GHP manufactures declared export quantities in Europe

# ***JAPANESE GHP MARKET***

**Sales q.ty 2002-2016**



**Around 406,472  
UNITS SOLD**

Main sales channels in Japan  
are **NATURAL GAS** and **LPG Companies**

# ***APPLICATIONS***



**HOTELS, SPA,  
RESTAURANTS**



**COMPANIES  
(offices, factories,  
warehouses)**



**HOSPITALS /  
NURSING HOME**



**FLATS**

**GYMS, SWIMMING  
POOLS**



**PUBLIC  
AUTHORITIES**



**BANKS**



**OTHER (Churches,  
schools,**





# ***GHP REFERENCES WORLDWIDE***



# ***AIN GHP REFERENCES***

***GERMANY – AMAZON Logistic Center: 1,7 MW (27 GHP)  
540 TON***





# ***AIN SIN GHP REFERENCES***

## ***GERMANY – AMAZON Logistic Center: 1,7 MW (27 GHP)***



# ***AISIN GHP REFERENCES***

***UK: London Langdon Park School: 71 kW + AWS(20TON)***





# ***AISIN GHP REFERENCES***

## ***BELGIUM – Showroom : 35,5kW + Dx (10 TON)***



**Single GHP  
Small size**



# ***AISIN GHP REFERENCES***

## ***BELGIUM - Supermarket : 56kW+ Dx (15TN)***



**Single GHP  
Big size**





# ***AISIN GHP REFERENCES***

## ***GERMANY – Showroom: 224kW + Dx (64 TON)***

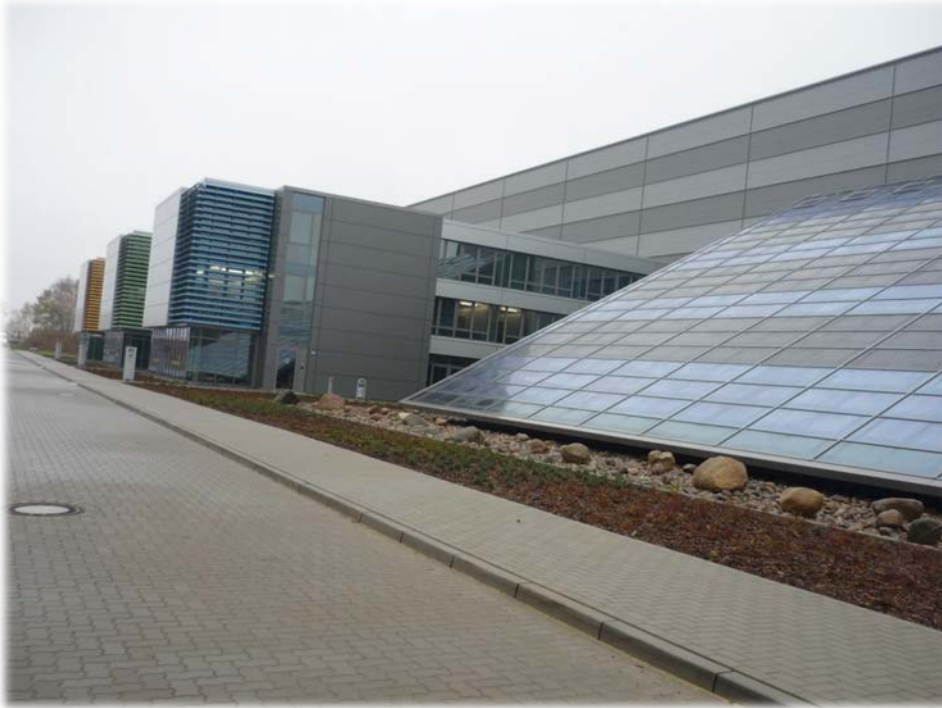


**GHP combination  
multi Direct expansion  
layout (DX)**



# ***AIN SIN GHP REFERENCES***

## ***GERMANY – Industry: 710kW + AWS -200 TON***



**GHP combination  
multi Air-to-water  
layout (AWS)**



# ***AIN GHP REFERENCES***

## ***GERMANY – Gas Company: 56 kW + Dx (15TON)***



**GHP life-span record:  
80,000 hours**



# ***AIN GHP REFERENCES***

## ***GREECE – Hotel: 560 kW + AWS (150TON)***



# ***AISIN GHP REFERENCES***

## ***SWITZERLAND - Gas company: 28kW + AWS(8 TON)***



**Swiss gas company  
followed German  
example**



# ***AISIN GHP REFERENCES***

## ***BELGIUM – Offices: 112 kW + Dx (30TON)***



**Preservation of  
buildings aesthetics**





# ***AISIN GHP REFERENCES***

## ***POLAND – Church: 56 kW + Dx ( 15 TON)***



**Key account**



# ***AISIN GHP REFERENCES***

## ***BELGUIM – Industry: 112 kW + Dx (30 TON)***



**Systems-combined  
applications**



# ***AIN GHP REFERENCES***

## ***POLAND – Business Center: 71 kW + AWS(20TON)***



**Live show events for  
professionals**





# ***AISIN GHP REFERENCES***

## ***POLAND – Industry: 168 kW – Dx (50TON)***



**Aisin GHP for Toyota  
industries**



# ***AISIN GHP REFERENCES***

## ***HUNGARY – Industry: 504 kW + AWS (135TON)***



**Non-stop operating A/C**



# ***AIN SIN GHP REFERENCES***

## ***BULGARIA – Hospital: 112 kW + Dx (30TON)***



**GHP avoided power sub-  
station installation**





# ***AISIN GHP REFERENCES***

## ***SLOVAKIA – MTF University: 1207kW + AWS(345 TON)***



**EU community project**

# ***AISIN GHP REFERENCES***

***SLOVENIA – Lifeclass Hotels: 426 kW + AWS (120 TON)***



**Energy efficiency upgrade  
Hotel & Wellness**



# ***AISIN GHP REFERENCES***

## ***ITALY - Toyota car dealer: 112 kW + AWS(30 TON)***



# ***AIN SIN GHP REFERENCES***

## ***ITALY - Nursing home: 336 kW + AWS(96 TON)***



**Low noise levels**



# ***AISIN GHP REFERENCES***

## ***Italy***



**Country houses  
Wine cellars**

# ***AIN SIN GHP REFERENCES***

## ***Italy***



**Banks  
Warehouses**



# ***AISIN GHP REFERENCES***

## ***ITALY – Business Center: 710 kW + AWS (200TON)***



**Mixed-use buildings**

# ***AISIN GHP REFERENCES***

## ***MALEYSIA – Hotel: 1.420kW + AWS (405 TON)***



**Aisin Japan + TC project**



# ***AISIN NEW HQ***

***JAPAN – Kariya City (Nagoya): 7.074kW+ Dx (2.021TON)***



**129  
GHPs**



**GHP inside  
building**





# ***AISIN GHP REFERENCES***

***JAPAN – Tokyo Kenzai University: 900kW+ Dx(257TON)***



**Standard layout type**



# ***AISIN GHP REFERENCES***

## ***KOREA – Church: 4.480kW + Dx (1.280TON)***



**80  
GHPs**



**Cascade system**





**תודה לך על תשומת  
הלב**